

# What is Dropbox Business?

500 million registered users around the world rely on Dropbox to work together anytime, anywhere. Dropbox Business secures this powerful collaboration network with a robust set of visibility and control features, allowing IT to protect company data and comply with industry regulations. By leveraging the tool employees love, over 200,000 leading companies have chosen Dropbox Business to be more productive, more secure, and more successful.

## An unrivaled network

**500m** registered users

Inside **97%** of the Fortune 500

**140B** documents stored

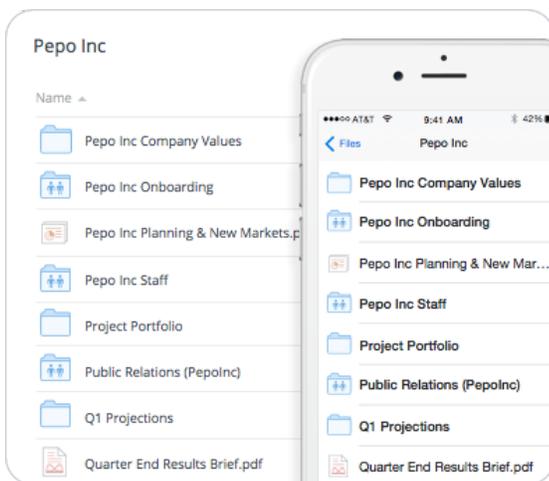
Inside **8M** businesses

**3.3B** shared folders and links

**1B** files saved daily

## Employees' favorite tool for work

Employees today rely on Dropbox to be more productive across any device or platform. Powerful collaboration features help them work better with colleagues and reduce friction when working with valued partners, vendors, or contractors.

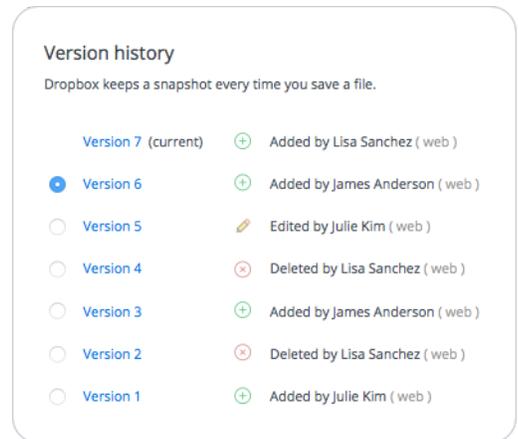


### Productivity

- Device and platform agnostic: Works across over 40 operating systems
- Online/offline access: Helps employees stay productive at home or on the go
- Robust API: Integrations with hundreds of thousands of apps let users do more with the tools they rely on most
- Productivity tools: Scan and search across receipts, whiteboards, and sketches with document scanning
- Plenty of storage space: As much as you need, with separate accounts for work and personal data

## Collaboration

- Integrations with Microsoft Office: Open Dropbox documents through Office Online for live co-authoring, create and edit Office docs on mobile, and gain enhanced collaboration capabilities on the desktop
- Comments and annotations: Comment on docs or on specific parts of any file, including PDFs, for more precise feedback and streamlined communication
- Version history and deletion recovery: Preview and restore previous versions of any file to easily revert changes
- External collaboration: Work with external partners using a familiar and friendly tool, with features to securely share and track important information



“With its ease of deployment and quick adoption across the enterprise, Dropbox is proving to be just the collaboration enabler that our business units have needed for some time.”

– Mike Lacey, VP/CIO, Meredith Corp



## End-to-end management and control

With all employees using the same preferred solution, IT can finally keep data in one centralized place—the first step to real management and control of data. Dropbox Business then adds comprehensive audit logs, centralized user and device management, granular access controls, and a robust API to provide comprehensive visibility and control across the enterprise.

## Security

- Compliance: SOC 1, 2, and 3, ISO 27001, ISO 27018, and HIPAA/HITECH support
- Encryption: Dropbox stores each file in discrete, encrypted blocks. Files are encrypted in transit and at rest
- Durability: Annual data durability of at least 99.999999999%

“We invest in technology products that simplify our employees’ work and don’t get in the way of their productivity, while also offering best-in-class security.”



– Chris Burgess, Vice President of IT, Expedia

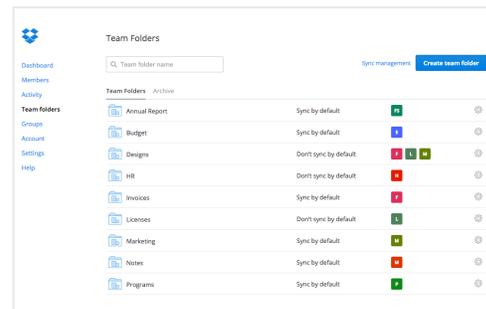
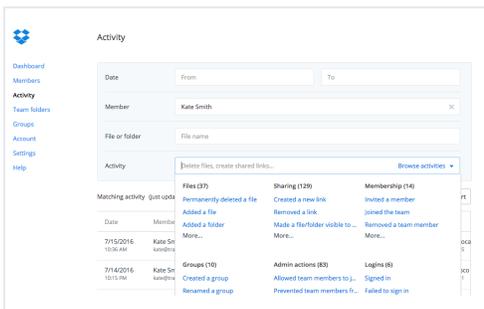


## Third party recognition

Leader in the July 2016 **Gartner Magic Quadrant** for Enterprise File Synchronization and Sharing

Leader in **The Forrester Wave:** Enterprise File Sync and Share Platforms, Cloud Solutions

Rated “best in class” for sync performance by **IDC**



### Control

- Visibility: Extensive audit logs track user activity, file events, sharing, and devices
- Sharing controls: Set restrictions on access and collaboration inside or outside the team
- Domain management: Speed up deployments by bringing Dropbox usage on your domain into your business account
- Remote wipe: protect company data when devices are lost or during employee offboarding
- Dropbox Business API: Leverage integrations with leading solutions providers for DLP, DRM, SIEM, identity management, data migration, and more

### Team management

- Groups: Manage file access and permissions at the team or project level
- Identity management: Integrate Dropbox with SSO and Active Directory implementations
- Team folders: Manage content and access across the company using granular permissions
- Account transfer: Transfer files from one employee to another to maintain business continuity during offboarding
- Assume user: Gain visibility into specific users' Dropbox accounts

## Real value for IT and business units

When customers deploy Dropbox Business, they see impressive levels of adoption compared to other services. What does this mean? To start, they gain major security advantages when employees actively use tools that provide IT with proper visibility and control. They also see significant return on investment by eliminating legacy costs and enabling greater productivity and collaboration across business functions.

“We’ve seen a massive decrease in requests dealing with email quota sizes or files that need to be shared. They’ve dropped 80 to 90%.”

– Lucas McCuistian, Supervisor of Server Operations, GIW



### Cost reduction:

- Reduced shelfware costs, training, and support tickets
- Reduced dependency on legacy systems and hardware maintenance
- Increased flexibility and scalability of best-in-class collaboration platform

### Business transformation:

- Streamlined workflows and faster time-to-market with improved collaboration
- Increase in employee productivity and satisfaction
- Closer collaboration with external partners, contractors, suppliers, and customers

## Trusted by 200,000 leading companies



For more information on Dropbox Business, please contact your partner sales representative.

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